To SUPERVALU Supplier Partners:

The letter serves to inform you of a SUPERVALU compliance initiative that is taking effect that will require action on your part.

SUPERVALU is challenged with the growing pressures of compliance surrounding an ever increasing number of Federal, State, and local regulations. Additionally, SUPERVALU must make every effort to protect its brand, associates, customers and the communities we serve, as well as respond to the public concern for safer product alternatives. Your cooperation with the following initiative will help SUPERVALU better manage chemical containing products* and thus, alleviate many regulatory challenges.

SUPERVALU has selected the WERCSmart CARP solution offered by The Wercs as our partner to manage our regulatory compliance requirements for chemical containing products.

New Policy:
Starting **August 24, 2009**, in order to on-board any new chemical containing product, suppliers will be asked to go to [http://www.supplierwercs.com](http://www.supplierwercs.com) and follow the steps required to have your product assessed by the Wercs. Due to a pre-existing relationship with other retailers, many suppliers may have already provided product information using the WERCSmart CARP solution. If this is the case, you must only authorize The Wercs to send SUPERVALU your MSDS and chemical assessment data. A small transmission fee for unique formulations will apply. New vendors must set up an account and input the required information. Due to the importance of this information, failure to comply with this process will result in a delay in the on-boarding process of your new products.

Additionally, from **August 24 through September 7, 2009**, all existing chemical containing products currently being supplied to SUPERVALU must be added to the WERCSmart system.

We greatly appreciate your cooperation and partnership in our continued commitment to enhance compliance with State and Federal regulations, as well as lessen our impact on the environment within the communities we serve.

Sincerely,

Ron Mendes  
Vice President, Pharmacy Law and Regulatory Affairs

*chemical containing products can be a chemical, pesticide or aerosol and are defined as follows:

- **Chemical** - a product that contains a powder, gel, paste or liquid that is not intended for human consumption.
- **Pesticide** – a product containing chemicals that is advertised or labeled to kill, repel or prevent the growth of any living organism.
- **Aerosol** - an item that contains a compressed gas or propellant.